

Основная профессиональная образовательная программа разработана на основе федерального государственного образовательного стандарта по специальности среднего профессионального образования 39.02.01 Социальная работа, входящей в состав укрупненной группы специальностей 39.00.00 Социология и социальная работа. Утвержден Приказом Министерства образования и науки РФ от 12 мая 2014г. №506 (зарегистрирован Министерством юстиции Российской Федерации 02.07.2014 № 32937)

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x Kh[ex^Zxsbc ghjfu ijZ\hijy^dZ ke_^mxsbc b^_ZeZf]jZ`
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x >_fhgkljbjmxsbc ijb_j`_gghklv d jh^ghc dmevlmj_ bklhjbq_k
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khpbZevghc ih^^_j`d_ b \hehgl_jkdbo ^\b`_gbyo
x HkhagZxsbc ijbhjbl_lgm p_gghklv ebqghklb q_eh_dZ m\
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jhkkbckdh]h]hkm^Zjkl\Z
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kihjlZ ij_^mij`^Zxsbc eb[h ij_h^he_Zxsbc aZ\bkbfhklb h
ikbohZdlb\guo _s_kl\ ZaZjlguo k \$ j b o ilk b o k k h h] j Z g y k d m x m k l h c
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hlghr_gbc kh k\hbfb ^_lvfb b bo nbgZgkh\h]h kh^_j`Zgby
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ij_^f_lguo
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hddmevlguf wahl_jbq_kdbf gZmdZf

1. Dhebq_kl\h qZkh\ gZ hk\h_gb_ ijh]jZffu mq_[ghc ^bkpbiebg
H[tzf h[jZah\Zl_evghc gZ]j]mqZkh \h h qbke_\a Z bfhk\yab k
ij_ih^Z\Zl_78_qfZkh\
kZfhklhyl_evgy jZ[hIZ kl m ^ _ g Z k \k_]h
H[tzf h[jZah\Zl_evghc gZ]j]mqZkh \A N H h f q b a z b f h k \yab k
ij_ih^Z\Zl_ e _ q Z k h \
kZfhklhyl_evgy jZ[hIZ kl m ^ _ g Z k \k_]h

KLJMDLMJ: B KH>?J@:GB? MQ?;GHC >BKPBIIEBGU

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<h \aZbfhk\yab k ij_ih^	78	12
\ lhfqbke_ nhjf_ ijZd ih^]hIh\db		
l_hj_lbq_kdb_ aZgylby	36	6
ijZdlbq_kdb_ aZgylby	42	6
dhgljhevgu_ jZ[hlu	g_ ij_^mkfhlj	
dmjkh\Zy jZ[hIZ ijh_dl	g_ ij_^mkfhlj	
kZfhklhyl_evGZy jZ[hIZ \k_]h	33	99
<k_]h HNH	111	
ANH	12	
ljhf_`mlhqgZy Zll_klZpb	^bnn_j_gpbjh\Z aZq_IZ	AZq_IZ k_f ^bnn_j_gpbjh\Z aZq_IZ k_f

L_fZlBq_kdbc ieZg b kh^_j`Zgb_ mq_HMg h©:Kbjkpgthifbbygu

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1	2	3	4
<_^_gb_	Kh^_j`Zgb_ mq_[gh]h fZI_jbZeZ	2	1
	lj_^f_l Zkljghghbb Baf_g_gb_ \b^Z a_a^gh]h g_[Z \ ;e_kd k_lbe Baf_g_gb_ \b^Z a_a^gh]h g_[Z \ l_q_g]_h]jZnbq_kdhc rbjhl Hkg h\uf b g b_j_gby	2	1
	ljZdlbq_kdb_ aZgylby[u hij_^_e_gby]_h]jZnbq_kdhc baf_j_gby \j_f_gb	2	1
	KZfhklhyl_evgyZy jZ[hIZ h[mqZxsboky JZ[hIZ gZ^ ijh_dIZfb J_r_gb_ aZ^Zq JZ[hIZ k jZagufb bklhqgbdZfb bgnhjfZpbb >hfZrgbc wdki_jbf_gl	2	1
JZa^_Kljh_gb_ kheg_qghc kbkl_fu			
L_fZ1. ljhbkoh`^_gb_ Kheg_qghc kbkl <b^bfh_`^b`_gt ieZg_l F_`a_a kj_^Z	Kh^_j`Zgb_ mq_[gh]h fZI_jbZeZ	2	1,2
	lj_^klZ\`e_gb_ h ^\b`_gbb ieZg_l dhgnb]mjZpbb ieZg_ lj_^klZ\`e_gb_ h ^\b`_gbb Kheg_qghc kbkl_fu Hij_^_e_gb_ jZkkIhygbc ^h l_e Kheg_qghc kbkl_fu H l_e	2	1,2
	ljZdlbq_kdb_ aZgylby 1. <uqbke_gb_ jZkkIhygbc \ Kheg_qghc kbkl_f_ ljbff fZI_jbZe_ 2. <uqbke_gb_ jZaf_jh\ g_[_kguo l_e k ihfhsvx Zkljgh 3. F_`a_a^gZy kj_^Z khklZ\ kljh_gb_ w\hexpby	6	1,2
L_fZ2. Khegp_ b	Kh^_j`Zgb_ mq_[gh]h fZI_jbZeZ	2	2

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		KZfhklhyl_ evgZy jZ[hIZ h[mqZxsboky JZ[hIZ gZ^ ijh_dIZfb J_r_gb_ aZ^Zq JZ[hIZ k jZagufb bklhqgbdZfb bgnhjZpbb >hfZrgbc wdki_jbf_gl	2	
L_fZ.3. Kbkf_fZ A_febEmgZ ljbjh Emgu EmgZ dZ a_feb		Kh^_j`Zgb_ mqZ[gh]h fZl_jbZeZ	4	2
	1	lhgylb_ kbkl_fu_ EmgZy <ebygb_ Emgu gZ `bagv gZ A 2. ljh_^_gb_ kjZ\gbl_evgh]h ZgZebaZ A_feb b Emgu K 3. MklZgh\e_gb_ hkgh\guo aZdhghf_jgh_ EmgZ^akbkf_f_ ©		
		ljZdlbq_kdb_ aZgylby ljh_^_gb_ kjZ\gbl_evgh]h ZgZebaZ f_^m g_[hevrbbf l_eZ Hnhjfe_gb_ lZ[ebp ijb kjZ\gbl_evghf ZgZeba_ Emggh_ a ©Emggh_ b kheg_qgh_ aZlf_gb_ ^	4	
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L_fZ leZg_lu a_fghc]jmiiu		Kh^_j`Zgb_ mq_[gh]h fZl_jbZeZ	4	2
	1	Kljh_gb_ ieZg_l a_fghc]jmiiu FZjk <_g_jZ b F_jd kj^u l_fi_jZlmjZ ieZg_l fZ]gblgu_ ihey b w\hexpby		
		ljZdlbq_kdb_ aZgylby :kl_jhb^u dhf_lu b [heb^u dZd fZeu_ l_eZ Kheg_qghc Hjb_glbjh\dZ gZ f_klghklb ih a_a^Zf	4	
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L_fZ leZg_-l]b]Zglu	Kh^_j`Zgb_ mq_[gh]h fZI_jbZeZ OZjZdl_jbklbdZ]b]Zglh\ Xibl_j b_]h kimlgbdb KZlmjg KkhkIZ\ kljh_gb_ b w\hexpby Zglh_KelZg_gb_ b jZa\bib_ kim]b]Zglh\ ljZdlbq_kdb_ aZgylby FZe_u l_eZ \ dhkfhk_ KZfhklhyl_evgyy OZjZdl_jbklbdZ]b]Zglh\	4 2 3	2
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	H[km`^_gb_ \hafh`guo kp_gZjb_ \ w\hexpbb <k_e_gghc ihbkdZ kh\j_f_gghc bgnhbfZpbk kh_eZgghc Hp_gdZ bgnhjf k\hckl\ ^hklh\jghklb h[t_dlb\ghklb iheghlu ZdlmZevg 2. H[km`^_gb_ kh\j_f_gguo]bihl_a h ijhbkoh`^_gbb Khe a_a^ K_lbfhklv a_a^u @bag_^_yl_e Gg_hckl]h gbg um] ZaKZg b KZfhklhyl_evgy j@GhZl]hggu_ a_a^u^a	4	
L_fZ .<b^u a_a	Kh^_j`Zgb_ mq_[gh]h fZI_jbZeZ A_a^u hkgh\guobfbq_kdb_ oZjZdl_jbklbdb b bo \aZbfg a_a^guo oZjZdl_jbklbdbhgghb_ojghklb Hij_^_e_gb_ jZkl iZjZeeZdk >\hcg_u_ b djZlgu_ a_a^u <g_kheg_qgu_ ie 'bagb \h <k_e_gghc <gmlj_gg_ kljh_gb_ b bklhqqbdb obfbq_kdbo we_f_glh\ l_j_f_gg_s_b_balkauub\Zkhjbqg_\u W\hexpby a_a^ _ wIziU b dhg_qgu_ klZ^bb ljZdlbq_kdh_ aZgWdhieZg_lu Kheg_qghc kbkl_fu^a	2	2
L_fZ A_a^ kbkl_fu WdhieZ	Kh^_j`Zgb_ mq_[gh]h fZI_jbZeZ A_a^gu_ kbkl_fu <aZbfh^_c_klbb_l_fa\Ka]hg_uob_ b jZa\b kbkl_f ljZdlbq_kdh_gylh@ijhbkoh`^_gb_ =ZeZdlbd^a KZfhklhyl_evgy @Z[hZzZyg_j]_lbq_kdb_ km[klZgpbb <k_e	2	2
L_fZ GZrZ]ZeZ- Fe_qguc imlv	Kh^_j`Zgb_ mq_[gh]h fZI_jbZeZ KhklZ\kljmdlmjZ =ZeZdlbdb A_a^gu_ kdhie_gby F_`a\ =ZeZdlbdb L_fgZy fZI_jby ljZdlbq_kdh_gylh@ijhbkoh`^_gb_ =ZeZdlbd^a KZfhklhyl_evgy AZ[hZzZyg_j]_lbq_kdb_ km[klZgpbb <k_e	2	2
L_fZ >jm] =ZeZdlbdb \k_e_gghc LmfZ :g^jh_f_au	Kh^_j`Zgb_ mq_[gh]h fZI_jbZeZ Hldjulg_ ^jm]bo]ZeZdlbd Fgh]hh[jZab_]ZeZdlbd b K_jofZkkb\gu_ q_jgu_ ^uju b Zdlb\ghklv]ZeZdlbd lj DjZkgh_ kf_s_ghg OAZ[eZ W\hexpby <k_e_gghc ;hevr baemq_gb_ L_fgZy wg_j]by ljZdlbq_kdh_ aZg_yebbygb_ lemlhgby gZ ^jm]b_ ieZg_lu^a KZfhklhyl_evgy @Z[hZzZyg_j]_lbq_kdb_ km[klZgpbb <k_e	2	2,3
L_fZ ijhbkoh`^	Kh^_j`Zgb_ mq_[gh]h fZI_jbZeZ Bklhjby ijhbkoh`^_gby =ZeZdlbd <k_e_gghc ljbqbg_u	2	2,3

=ZeZdlbd	@bag_^_yl_evghklv gh\uo]ZeZdlbd <ebygb_ =ZeZdlbd ljZdlbq_kdh_ aZ@Wbhexpby]ZeZdlbd b a_a^a KZfhklhyl_evgy j@hZDhci_jZ khkIZ\ agZq_gb_ \ dhkff	2 3	
L_fZ W\hex =ZeZdlbd b a_a	Kh^_j`Zgb_ mq_[gh]h fZI_jbZeZ Jh^_gb_ `bag_^_yl_evghklv jZa\blb_ a_a^ b m]ZkZgb w\hexpby =ZeZdlbd Fg_gby mq_[g^amZ_kfljh_gZeZdlbd Fe_ lmfZgghklv :g^jhf_^u ljZdlbq_kdh_gyik<k_e_ggZy k_]h^gy Zkljhghfbq_kdb_ hl KZfhklhyl_evgy j@hZeZdlbdZ lmfZgghklv :g^jhf_^u^a	2 3	2,3
	<k_]l	111	
	dhgkmevl	-	
	kZfhklhyl_e	33	
	h[yaZI_evgy Zm^blhjgZy n	78(36/42)	
	NhjfZhgIjhæyZq.		

L_fZlBq_kdbc ieZg
mq_[ghc ^bkpbiebg u HM> :KLJHG HFBY
^ey aZhqghc nhjfu h[mq_gby

' i i	GZbf_gh\Zgb_ jZa^_e	<k_]h aZgylb	k_f	2 k_f		
		dmjk				
JZa^_e Kljh_gb_ kheg_qghc kbkl_fu						
1	L_fZ ljhbkoh`^_gb_ Khe kbkl_fu <b^bfh_ ^\b`_g F_`a\ _a^gZy kj_^Z		2			
2	L_fZ ljbjh^Z l_e Kheg_ kbkl_fu		2			
3	L_fZ Khegp_ b a\ _a^u		2			
4	L_fZ Kljh_gb_ b w\hexp <k_e_gghc				2	
JZa^_e Kljh_gb_ b w\hexpby \h <k_e_gghc						
5	L_fZ Nbabq_kdZy ijbjh L_fZ <b^u a\ _a^				2	
6	L_fZ GZrZ jZeZ-d Fbed_Zq g imlv				2	
<K?=H		12		6		6
ljhf_`mlhqqZy Zll_klZpby A nQ pfl						

MKEH<BY J?:EBA:PBB MQ?;GHC >BKPBIEBGU

3.1. >eyj_ZebaZpby ijh]jZffu ^bikp^bmk^bglj_kg_pbZevguc diZ[bg_
 Zkljhghfbb \ dhlhjhf bf__lky \hafh`ghklv h[_ki_qblv k\h[h^g
 \j_fy mq_[gh]h aZgyIby
 H[hjm^h\Zgb_mq_[gh]h dZ[bg_IZ
 JZ[hq__f_klh ij_ih^Z\ZI_ey
 lhkZ^hqqgu_f_klZ h[mqZxsboky
 >b^Zdlbq_kdb_fZI_jbZeu mq_[gbdb ihkh[by kijZ\hqqgdbb
 fmevlbf_^bcgu_ ijh]jZffu
 FZI_jbZevlgogbq_kdh h[ki q iglp rkqZ[gh]h
 Fh^_ev g_[_kghc kn_ju
 eh[mk
 3 =eh[mk Emgu
 4 DZjIZ Emgu
 5 DZjIZ <_g_ju
 6 DZjIZ FZjkZ
 7 KijZ\hqqgbd ex[bl_ey Zkljhghfbb
 8 Rdhevguc Zkljhghfbq_kdbc dZe_g^Zjv gZ l_dmsbc mq_[guc
 9 Dhfivxl_j k ebp_gabhgguf h[h]kijZfgggb_f
 10 Fmevlbf_^bZijh_dlhj

3 BgnhjZpbhggh_ h[_ki_q_gb_ h[mq_gby
 >ey j_ZebaZpbb ijh]jZffu [b[eb^h]jZgbcZhevguc Hjf]ZglbaZpbb
 i_qZlgwe_dljhggu_ h[jZah\ZI_evgu_ b bgnhjZpbhggu_ j_kmj
 h[jZah\ZI_evghf ijhp_kk_

3.2.1.Hkgh\gu_ bklh:qgbdb
 <hjhgph_ evyfbgh\ ; : KljZml ? D mq_[gbd ©:kljhghfby
 deZkk^a F >jhnZ]

2. :kljhghfby mq_[gbd ^ey klm^_glh\ mqj_`^_gbc kj_^g_
 h[jZah\Zgbg < :e_dk_1\Z Kd\hjph\ L K N_s_gdh E : R_klZ
 j_^Zdpb_c L K N_s_gdh - Kl_jBa^ZI_evkdbc p_glj ©:dZ^kfbya^

3 :kljhghfby ljZdlbdfmq_ gh_ ihkh[b_ ^ey klm^_glh\
 ijhn_kkbhgZevgh]h h[jZah\Zgbg < :e_dk_1\Z I F
 E : R_klZdh\Z ih^ j_^Zdpb_-F L K N_s_gdh kdbc p_glj ©:dZ^_f
 k

4. IZ\eh\ K < Mq_[gh:kljhghfbyey mqj_`^_gbc kj_^g_]h
 ijhn_kkbhgZevgh]h h[jZah\Zgbg < :e_dk_1\Z I F

3.2.2>hihegbl_evgu_ bklhqqgdbb ^ey ij_ih^Z\ZI_ey
 QZjm]bg < F Mq_[gbd ©:kljhghfby F Kn_jZ
 2 :leZk a_a^gh]h g_[Z <k_ kha_a^by hl K__jgh]h b X`gh]
 dZjIZfb Rbf[Ze_\ : : Fg OZj_kl

3 Ya_\ K : :kljhghfby Kh eg_qgZy kbkl_fZ >We_dljhguc j_
 kj_^g_]h ijhn_kkbhgZevgh]h h[jZah\Zgby K : Ya_\ ih^
 Kmj^bgZ3_ ba^ i_j_jZ[2 F ^hXjZcl 2 k±J_`bf ^hklmiZ

<http://biblio-online.ru>

4. =ZfaZ : :kljhghfby ljZdlbdfmq_ >We_dljhguc j_kmj@^2 mq_[
 2_ ba^ i_?_FZ[BGNF: 2 k±J_`bf ^hk <http://www.znaniium.com>

5.:kljhghfby >We_dljhgguc j_kmjke@ mq_[gh_ ihkh[b_ ^ey KIH :
 : < Dhehfb_p : : ^2 KZnhgcl ^2 k±J_`bf ^hklmiZ KWWS EL
 online.ru

6.:kljhghfby >We_dljhgguc_j_kmjke@ KIH ih^ j_^ H^2<F Eh]\bg_gd
 DghJmk ^2 k±J_`bf ^hklmiZ KWWS ZZZ ERRN UX

7.<hjhghfby\evyfbgh\ ; : KljZml ? D mq_[gbd ©:kljhghfby
 deZkk^a F >jhnZ]

3.2.3.Bgl_jg-j_kmjku

1.:kljhnbabq_kdbc ihjIze Gh\hklb Zkljhghfbb KWWS ZZZ D
 <hdjm] k_IZ KWWS ZZZ YRNUXJVYHWD UX
 <k_jhkkbckdZy hebfibZ^Z rdhevghbdh\ ih Zkljhghfbb KWWS
 =hkm^Zjkl_gguc Zkljhghfbq_kdbc bgkljZmIFbFM I D RI_jg
 http://www.sai.msu.ru
 Bgl_jZdlb\guc]b^ \ fbj_ dhkfhkZ KWWS VSDFHJLG FRF
 FDK hgeZcg -k±J_`bf ^hklmiZ PNV
 H[k_j\Zlhjby Kb[=:M KWWS VN\ VLEVDXsatyX LQGH[SKS
 H[s_jhkkbckdbc Zkljhghfbq_kdbjchghfbyejnKWWS Zkl
 J_ihablhjbc <k_e_ggmy.ruKWWS VSDFH
 JhkkbckdZy Zkljhghfbq_kdZy k_lv KWWS ZZZ DVWURQ
 K_ahgu]h^Z <k_e_ggZy ieZg_lu b a_a^u KWWS k_ah
]h^Z jn ieZg_lu b a_a^u KWPO
 N=;MG Bgklblmi Zkljhghfbq_kdbjchghfbyejnKWWS
 We_f_glu [hevrhc gZmdb :kljhghfby KWWS HOHPHQWV

4. DHGLJHEV B HP?GD: J?AMEVL:LH< HK<H?GBY MQ?;GHC
>BKPBIEBGU

J_amevlZlu h[mq_gby hk\h_ggu_ mf_gby mk\h_ggu_ a	Nhjfu b f_lh^u dhgljhey
1	2
<p>< j_amevlZlu h[mq_gby Zkljhghfbb gZ [Zah\h h[mqZxsbcy ^he`_g agZlv ihgbfZlv ‡ kfuke ihgylbc]_hp_glj_bq_kdZy b]_el kkl_fZ \b^bfZy a_a^gZy _ebqbgZ kh ijh\hklhygby b kh^bg_gby ieZg_l dh f_l_hjbl f_l_hjbl^Zg^IZ kimlgbd a_a^Z kkl_fZ =ZeZdlbZ <k_e_ggZy \k_fbjgh_ b ihykgh_ \j_fy _l wdahieZg_IZ ki_dljZevgZy deZkkbnbd j_ebdh\h_ baemq_gb_ ;hevrhc <aju\ d ‡ kfuke nbabq_kdbiZk_ebqkg_lh\hc]h^ Zkljhghfbq_kdZy _^bgbpZ a_a^gZy _e ‡ kfuke nbabq_kdh]h aZdhgZ OZ[[eZ ‡ hkgh\gu_ wlZiu hk\h_gby dhkfbq_kdh] ‡]bihl_au ijhbko^_gby Kheg_qghc kb ‡ hkgh\gu_ oZjZdl_jbklbdb b kljh_gb_ K Zlhnkn_ju ‡ jZaf_ju =ZeZdlbdb iheh`_gb_ b i_jbh hlghkbl_evgh p_gljZ =ZeZdlbdb</p>	<p>Mklguc hijhk lbkvf_ggu_ bg^b\b^mZevgu]jmiih\u_ aZ^Zg L_klbjh\Zgb_ J_r_gb_ aZ^Zq <uiheg_gb_ b ij_a_glZpby ijh</p>
<p>mf_lv ‡ ijb\h^blv ijb_f_jZkljhghfbb \ jZa\blbb pb\bebaZpbb bkihevah\Zgby f_lh^h\ bk Zkljhghfbb jZaebqguo ^bZiZahgh\ we_d baemq_gbc ^ey ihemq_gby bgnhjZpbb h ihemq_gby Zkljhghfbq_kdhc bgnhjZpbb dhkfbq_kdbo ZiiZjZjZk_ebqkg_lh\hc]h^ kheg_qghc Zdlb\ghklb gZ A_fex ‡ hibku\Zlv b h[tykgylv jZaebqby dZe_ gZklmie_gby kheg_qguo b emgguo aZlf_ kmlhqu_ ^\b`_gby k_lbe ijbqbg_u \hag b hleb\h\ ijbgpbi ^_cklv]h hile_gk_kdiZ \aZbfhk\yav-obabq_khdb oZjZdl_jbklbd a bkihevah\Zgb_f ^bZ]jZfk_u_Cp^h_klv^a nbab ijbqbg_u hij_^eyxs_b_jZ\gh_kb_ a_a^ a_a^ b ijhbko^_g_b obfbq_kdbo we_f kf_s_gb_ k ihfhsdxZw^mie_jZ ‡ oZjZdl_jbah\Zlv hkh[_gghklb f_lh^h\ i hkgh\gu_ we_f_glu b k\hckl\Z ieZg_l Kh f_lh^u hij_^e_gby jZkklhygbc b ebg_cg g_[_kguo l_e \hafh`gu_ imlb w\hexpbb fZkku ‡ gZoh^blv gZgg\gu_ kha_a^by K_jgh lhf qbke_ ;hevrZy F_^_^bpZ FZeZy F_ E_[_v DZkkbhi_y Hjbhg kZfu_ yjdb_</p>	<p>Mklguc hijhk lbkvf_ggu_ bg^b\b^mZevgu]jmiih\u_ aZ^Zg L_klbjh\Zgb_ J_r_gb_ aZ^Zq <uiheg_gb_ b ij_a_glZpby ijh</p>

lheyjgZy a_a^Z :jdlmj <_]Z DZi_eeZ ‡ bkihevah\Zlv dhfivxl_jgy_ ^ejb dhj]_gbe ih eh`_gby KhegpZ Emgu b a_a^ gZ ex ^ey ^Zggh]h gZk_e_ggh]h imgdlZ ‡ bkihevah\Zlv ijbh[j_l_ggu_ agZgby b ^_yl_evghklb b ih\k_^g_ghc `bagb ^ey \aZbfhk\yab Zkljhghfbb k ^j m]bf b g g Z m d e_`ZI agZgby ih Zkljhghfbb hl^_e_gby hp_gb\Zgby bgnhjZpbb kh^_j`Zs_cky \ Bgl_jg_l_ giZimqehjguo klZlvyo	
---	--

:>:IL:PB Y J:;HQ?C IJH=J:FFU IJB H;MQ?G B B E B
H=J:GBQ?GGUFB <HAFH@GHKLYFB A>HJH<VY

:^ZilZpby jZ[hq_c ijh]jZffu ^bM p bieb gkuljhghjfb\yh^biky
ijb j_ZebaZpbb Z^Zilb\ghc h[jZah\ZI_eimjghjZffjh]jZ^fth\hdb
ki_pbZebklh\ kj_^g_]h a_gZ h i p b ZevgZy pZ^h\Z h[_ki_q_gby
bg\Zeb^h\ b ebp k h]jZgbq_ggufb \hafh`ghklyfb a^hjh
ijhn_kkbhgZevgh]h y[jZah\Zgby g_h[oh^bfuo ^ey ihemq
ijhn_kkbhgZevgh]h h[jZah\Zgby mkeh\bc Z lZd`_ h[_
h[mqZxsbfky bg\Zeb^Zfb b ebpZfb k h]jZgbq_ggufb \ha
j_amevlZlh\ nhjfbjh\Zgby ijZdlbq_kdh]h hiulZ

H[hjm^h\ZgZ[bg_lZ ^_ehijhba\h^kl\Z b j_`bfZ^eky_dj_l
h[mqZxsboky k jZaebqgufb \b^Zfb h]jZgbq_gby a^hjh\vy

HkgZs_gb_ dZ[bg_lZ ^_ehijhba\h^kl\Z b j_`bfZ k_dj_lgh
hkh[uf h[jZah\ZI_ev guf ihlj_[ghklyf h[mqZxsboky bg\Ze
h]jZgbq_ggufb \hafh`ghklyfb a^hjh\vy DZ[bg_lu ^he`gu [ulv
h[hjm^h\Zgb_f b mq_[gufb f_klZfb k l_ogbq_kdbfb kj_^k
h[mqZxsboky k jZaebqgufb \b^Zfb h]jZgbq_gbc a^hjh\vy

DZ[bg_l\ dhjhjf h[mqZxlky ebpZ k gZjmr_gb_f kem
h[hjm^h\ZgbhdeZkkhf dhfivxl_jghc l_ogbdhc Zm^bhl_ogbd
we_dljhggghc ^hkdhc fmevlbf_abcghc kbkl_fhc

>ey keZ[h\b^ysbo h[mqZx\$bg_klj ^mkfZljb\Zxlky ijhkfh
m^Ze_gguo h[t_dlh\ ijb ihfhsb \b^_hm_ebqbl_e_c ^ey m
Bkhevah\Zgb_ ;jZce_kdhc dhfivxl_jghc l_ogbdb we_dljh
g_\bamZevgh]h ^hklmiZ d bgnhjZpbb l_og_bjq^Zdtho nkj_↑ghc
bgnhjZpbb \ ^hklmiguonhjZo

>ey h[mqZxsboky k gZjmr^vbb Zl heivgh]h ZiiZjZIZ dZ[bg_l
[ulv h[hjm^h\Zg i_j_^b`gufb j_]m e b j m _ f u f b i Z j l Z f b k b k l h q g l

<ur_mdZaZggh_ hkgZs_gb_ mklZgZ\eb\Z_lky \ dZ[b
h[mqZxsboky ih Z^Zilbjh\Zggghc h[jZah\ZI_evghc ijh]jZff_ k
lbiZ gZjmr_gbc a^hjh\vy m h[mqZxs_]hky

BgnhjZpbggh_ b f_lh^bq_kdh_ h[_ki_q_gb_ h[mqZxsbok

>hklmi d bgnhjZpbgguf b [b[ebh]jZnbq_kdbf j_kmjZf
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h]jZgbq_gbyf a^hjh\vy h[mqZxsboky bg\Zeb^h\gufb ebp
\hafh`ghklyfb a^hjh\vy

>ey ebp k gZjmr_gbyfb aj_gby g_ f_g__ h^gh]h \b^Z
-\ i_qZlghc nhjf_ m_ebq_gguf rjbnlhf
-\ nhjf_ we_dljhgggh]h ^hdmf_glZ


```

- \ nhjf_ Zm^bhnZceZ
- \ i_qZlghc nhjf_ gZ yaud_ ;jZcey
>ey ebp k gZjmr_gbyfb kemoZ
- \ i_qZlghc nhjf_
- \ nhjf_ we_dljhggh]h ^hdmf_glZ
>ey ebp k gZjmr_gbyfb]Zihjggh]h ZiiZjZIZ g_ f_g__ ^\m
- \ i_qZlghc nhjf_
- \ nhjf_ we_dljhggh]h ^hdmf_glZ
- \ nhjf_ Zm^bhnZceZ
>ey ebp k gk]ggh_kdbfb gZjmr_gbyfb Zk]lq]h k]h]h
ki_dljZ gZjmr_gb_ ikbobq_kdh]h jZa\b]by
- bkihevah\Zgb_ l_dklZ k beexkljZpbyfb
- fmevlbf_^bcgu_ fZl_jbZeu
<h \j_fy kZfhklhyl_evghc ih^]hlh\db h[mqZxsb_ky bg
h]jZgbq_ggufb \hafh`ghklyfb a^hjh\vy ^he`gu [uflvd h]_k]_q_
Bgl_jg_l

```

Nhjf u b f_lh^u dhgljhey b hp_gdb j_amevlZlh\ h[mq_gby

```

MdZaZggu_ \ i ijh]jZffu nhjfu b f_lh^u dhgljhey ijh\
h]jZgbq_gby a^hjh\vy h[mqZxsboky P_evx l_dms_]h dhgljhe
\uyle_gb_ aZl]m^g_g]bb h]h]Z]xsb_]hky k h]jZgbq_ggufb \h
a^hjh\vy b \g_k_gb_ dhjj_dlb\h\ \mq_[gmx ^_yl_evghklv
NhjfZ ijhf_`mlhqghc Zll_klZpbb mklZgZ\eb\Z_lky k mq_
ikbohnbabq_kdbo hkh[_gghkl_c h[mqZxsboky bg\Zeb^h\ b
\hafh`ghklyfb a^hjh\vy mklgh ibkvf_ggh gZ [mfZ]_ ibkvf_g
nhjf_ l_kl]bh\Zgby b l i
ljb ijh\_^_gbb ijhf_`mlhqghc Zll_klZpbb h[mqZxs_fmky
\j_fy gZ ih^]hlh\dm d hl\_lm m\_ebq_ggh_ g_ [he__q_f \lj
ih^]hlh\db d hl\_lm h[mqZxsbfky g_ bf_xsb] h]jZgbq_gbc \k

```

6.EBK L I?J?ML<?J@>?GBY :DLM:EBA:PBB J:;HC
I JH=J:FFU >BKPBIIEBGU

Mq_[guc]h	<g_k_ggu_ baf_	lj_ih^Z\Zl_ev NBH	ljhlhdhe aZk_ dZn_^ju ^ZIZ ghf_j NBH a dZn_^jhc ih^

